



**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Financial Statements

June 30, 2018 and 2017

(With Independent Auditors' Report Thereon)

## THE ESTATE OF STEPHEN GIRARD, DECEASED

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KPMG LLP  
1601 Market Street  
Philadelphia, PA 19103-2499

## Independent Auditors' Report

The Board of Directors of City Trusts  
Philadelphia, Pennsylvania:

We have audited the accompanying financial statements of The Estate of Stephen Girard, Deceased (the Estate), which comprise the statements of net assets – FASB basis as of June 30, 2018 and 2017, and the related statements of changes in net assets – FASB basis and cash flows – FASB basis for the years then ended, and the related notes to the financial statements – FASB basis.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the basis of accounting described in note 1(b) to the financial statements – FASB basis; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position – FASB basis of the Estate of Stephen Girard, Deceased, as of June 30, 2018 and 2017, and the changes in its net assets – FASB basis and its cash flows – FASB basis for the years then ended, on the basis of accounting described in note 1(b).



### **Basis of Accounting**

We draw attention to note 1(b) of the financial statements, which describes the basis of accounting. As described in note 9, the Board of Directors of City Trusts is an agency of the Commonwealth of Pennsylvania, and, as such, the Estate is subject to the accounting standards promulgated by the Governmental Accounting Standards Board (GASB). The financial statements are prepared in accordance with the standards promulgated by the Financial Accounting Standards Board (FASB), which collectively represent another comprehensive basis of accounting. Our opinion is not modified with respect to this matter.

*KPMG LLP*

Philadelphia, Pennsylvania  
October 26, 2018

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Statements of Net Assets – FASB Basis

June 30, 2018 and 2017

(In thousands)

<b>Assets</b>	<b>2018</b>	<b>2017</b>
Cash	\$ 1,169	1,402
Receivables, net	2,853	2,918
Prepaid and other assets	11,273	7,611
Investments	313,349	294,772
Assets held under indenture agreements	36,930	28,997
Property, plant and equipment, net	118,513	122,340
Total	\$ <u>484,087</u>	<u>458,040</u>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable	\$ 958	598
Accrued expenses	3,223	3,062
Line of credit	11,728	4,000
Interest rate swap liability	20,202	24,997
Advance rents and other liabilities	77,944	83,846
Long-term debt	75,780	76,346
Total liabilities	189,835	192,849
Net assets – unrestricted	<u>294,252</u>	<u>265,191</u>
Total	\$ <u>484,087</u>	<u>458,040</u>

See accompanying notes to financial statements – FASB basis.

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Statements of Changes in Net Assets – FASB Basis

Years ended June 30, 2018 and 2017

(In thousands)

	<u>2018</u>	<u>2017</u>
Revenues:		
Realized and unrealized investment gains	\$ 28,465	28,902
Income from investments	5,811	6,192
Real estate	24,748	24,773
Girardville area	1,872	1,772
Reimbursements under government programs	771	584
Contributions to Girard College	1,049	1,169
Other	318	998
Total revenues	<u>63,034</u>	<u>64,390</u>
Expenses:		
Girard College	20,544	20,867
Management of Girard Estate:		
Real estate	15,515	15,400
Girardville area	536	552
Administration	1,399	1,443
Interest expense	4,302	4,261
Other	160	207
Total expenses	<u>42,456</u>	<u>42,730</u>
Unrealized gain on interest rate swap	(4,795)	(7,188)
Decrease in pension benefit obligations	<u>(3,688)</u>	<u>(4,286)</u>
Increase in net assets	29,061	33,134
Net assets, beginning of year	<u>265,191</u>	<u>232,057</u>
Net assets, end of year	<u>\$ 294,252</u>	<u>265,191</u>

See accompanying notes to financial statements – FASB basis.

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Statements of Cash Flows – FASB Basis

Years ended June 30, 2018 and 2017

(In thousands)

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Change in net assets	\$ 29,061	33,134
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	7,448	7,538
Loss on asset sales	—	158
Realized and unrealized investment gains	(28,465)	(28,902)
Unrealized gain on interest rate swap	(4,795)	(7,188)
Change in operating assets and liabilities:		
Receivables, net	65	(990)
Prepaid and other assets	(3,662)	432
Accounts payable and accrued expenses	521	(685)
Advance rents and other liabilities	(5,902)	(7,750)
Net cash used in operating activities	<u>(5,729)</u>	<u>(4,253)</u>
Cash flows from investing activities:		
Property additions	(3,604)	(2,595)
Proceeds from asset sales	—	2,365
Proceeds from sales of investments	2,500	4,500
Purchases of investments	(448)	(1,212)
Investments in joint ventures	(13,560)	(3,661)
Proceeds from joint ventures	13,463	5,097
Net cash (used in) provided by investing activities	<u>(1,649)</u>	<u>4,494</u>
Cash flows from financing activities:		
Proceeds from line of credit	12,728	1,000
Payments on line of credit	(5,000)	(500)
Payments on long-term debt	(583)	(561)
Net cash provided by (used in) financing activities	<u>7,145</u>	<u>(61)</u>
Net (decrease) increase in cash	(233)	180
Cash, beginning of year	<u>1,402</u>	<u>1,222</u>
Cash, end of year	\$ <u><u>1,169</u></u>	\$ <u><u>1,402</u></u>
Supplemental disclosures of cash flow information:		
Interest paid	\$ 4,302	4,261

See accompanying notes to financial statements – FASB basis.

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

### (1) The Estate and Summary of Significant Accounting Policies

#### (a) *The Estate*

Upon his death in 1831, Stephen Girard bequeathed cash and real estate to the City of Philadelphia for the primary purpose of establishing a boarding school for orphans (Girard College). Girard College, in continuous operation since 1848, is now a full scholarship boarding school for grades 1 through 12 situated on a 43-acre campus in Philadelphia for academically capable students from qualified families of limited financial resources. The City of Philadelphia serves as Trustee under the will of Stephen Girard, Deceased, acting by the Board of Directors of City Trusts (hereinafter referred to as the Girard Estate or the Estate) and retains ownership of the assets and obligations of the Estate, which it administers for the benefit of the Estate. The Estate comprises personal property and real estate, principally acquired properties and improvements thereto in Philadelphia and throughout the Commonwealth of Pennsylvania (the Commonwealth) and anthracite coal lands in Schuylkill, Columbia, and Northumberland counties in the Commonwealth in the general vicinity of Girardville, Pennsylvania. The primary operations of the Estate include the funding and operation of Girard College. The funding is derived primarily from the Estate's investment portfolio, real estate assets and anthracite coal assets.

#### (b) *Basis of Accounting*

As described in note 9, the Board is an agency of the Commonwealth of Pennsylvania and, as such, the Estate is subject to the accounting standards promulgated by the Governmental Accounting Standards Board (GASB). However, to prepare the financial statements and notes thereto, the Estate has chosen to follow accounting standards promulgated by the Financial Accounting Standards Board (FASB) applicable to not-for-profit organizations to reflect a presentation that is consistent with historical practices and that is followed by other trusts. Estate management believes that the FASB format presents the results of its diversified educational, investment and real estate activities in a manner that is more meaningful to third parties and to the Board.

If the Estate's financial statements were prepared in accordance with GASB standards rather than FASB standards, the following significant differences would exist:

- Management's discussion and analysis would be required supplementary information.
- Net position, rather than net assets, would be presented. Net position would include, in addition to an unrestricted component, a component for net investment in capital assets.
- Recorded obligations for retirement plans would be accounted for similar to pension obligations under FASB standards, with differences in the rate used to discount future pension benefits to their present value and the method used to attribute pension liabilities to specific periods. Additionally, information on funding progress for the plans would be required supplementary information.
- The Estate would be required to evaluate the effectiveness of its interest rate swaps as potential hedging derivative instrument. If deemed effective, changes in fair value of the swaps would be recorded as a deferred outflow of resources or a deferred inflow of resources rather than unrealized gain or loss on the statements of changes in net assets – FASB basis.
- Gains and losses related to debt defeasance would be deferred and amortized over the life of the debt rather than recorded as gain or loss at the time of the defeasance.



## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

- Debt issuance costs, except any portion related to prepaid insurance costs, would be recognized as an expense in the period incurred, rather than amortized over the life of the related debt.
- Additional disclosures would be provided regarding:
  - interest rate risk, credit risk, custodial credit risk and concentrations of credit risk related to the Estate's investments and the Estate's policies for managing such risks;
  - a description of the risks of loss to which the entity is exposed and the ways in which the risks of loss are managed;
  - pledged revenue under the Estate's debt agreements; and
  - additions to and deductions from the Estate's capital assets and long-term debt and maturities of interest payments on long-term debt.

### **(c) Net Assets**

In accordance with accounting standards promulgated by the FASB applicable to not-for-profit organizations, net assets, revenue and expenses are classified based on the existence or absence of donor-imposed restrictions. Temporarily and permanently restricted net assets are not significant and, therefore, all net assets and changes therein are classified and reported as unrestricted net assets in the accompanying financial statements – FASB basis.

### **(d) Receivables**

Receivables include investment income receivable and accounts receivable. Accounts receivable are net of an allowance for bad debts, which is estimated based upon the Estate's assessment of factors related to the collectibility of such receivables. Actual losses may vary from current estimates. These estimates are reviewed periodically and if changes to such estimates are deemed necessary, they are recorded in the period in which they become reasonably estimable.

### **(e) Investments**

At June 30, 2018 and 2017, the Estate's investments were primarily invested in the Collective Legal Investment Fund (the CLIF), which is a pooled investment fund of the assets of all the trusts administered by the Board of Directors of City Trusts (the Board). Such investments are stated at fair value. Units of the CLIF are normally purchased and sold based on the available cash and cash requirements of the Estate. Gains and losses from the sales of such units, determined on the last-in, first-out method, are included in the statements of changes in net assets – FASB basis. The change in the difference between aggregate market value and the cost of investments from the beginning to the end of the year is reflected in the statements of changes in net assets – FASB basis. Earnings from the CLIF are allocated based on units held.

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The CLIF participates in a securities lending program as a means to generate incremental income. Through this program, the CLIF may lend its securities to qualified borrowers, through its lending agent, that meet certain guidelines as established by the Board. All borrowings are initially secured by collateral in an amount equal to at least 102% of the fair value of the securities loaned and are marked to market daily. Each business day, the amount of collateral is adjusted based on the prior day's closing fair value. The collateral is invested in cash and cash equivalents. Income from lending activity is determined by the amount of interest earned on the invested collateral, a portion of which is allocated to the lending agent. The CLIF also is entitled to receive interest and dividends from securities on loan.

As of June 30, 2018 and 2017, the CLIF had loaned out certain securities, returnable on demand, with a market value of \$158,223,000 and \$160,399,000, respectively, to several financial institutions that have deposited collateral with respect to such securities of \$161,943,000 and \$164,266,000, respectively.

The Estate is a partner in several joint ventures, which are accounted for on the equity method.

### **(f) Assets Held under Indenture Agreements**

The Collateral Pledge and Security Agreement related to the Series of 2014 Refunding Bonds requires funds to be deposited with a trustee as security for outstanding debt obligations related to the Estate's associated interest rate swap agreement. Assets held under indenture agreements consist of cash equivalents and securities segregated for this purpose within the CLIF.

### **(g) Interest Rate Swap**

The Estate's interest rate swap related to its debt is measured at fair value and is recognized as assets or liabilities in the statements of net assets – FASB basis. Changes in the fair value from year to year are recognized in the statements of changes in net assets – FASB basis.

### **(h) Property, Plant, and Equipment**

Property, plant, and equipment comprise land, equipment, real estate improved and acquired, Girard College real property and facilities and construction in progress.

Expenditures for property, plant, and equipment are recorded at cost. Improvements to buildings and Girard College capital assets are stated at cost less accumulated depreciation calculated on a straight-line basis over the estimated useful lives, ranging primarily from 5 to 35 years. Alterations for tenants are stated at cost less accumulated depreciation calculated on a straight-line basis over the terms of the respective leases. Equipment is stated at cost less accumulated depreciation calculated on a straight-line basis over the estimated useful lives, ranging primarily from 5 to 20 years.

Long-lived assets to be held and used are assessed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. If circumstances indicate a long-lived asset is impaired, the asset value will be reduced to fair value. Fair value is determined through various valuation techniques, including quoted market values and third-party independent appraisals, as considered necessary.

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

### (i) *Fair Value*

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

There are three levels of inputs that may be used to measure fair value:

*Level 1:* Quoted or published prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market and U.S. Treasury securities.

*Level 2:* Observable inputs other than Level 1 prices such as quoted or published prices for similar assets and liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted market prices that are traded less frequently than exchange-traded instruments. This category generally includes certain U.S. government and agency mortgage-backed debt securities and corporate debt securities.

*Level 3:* Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The Estate measures its investments and interest rate swap related to its debt at fair value. The Estate's valuation methodology for each of these items is described in the paragraphs below. The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest-level input that is significant to the fair value measurement.

### (i) *Collective Legal Investment Fund*

At June 30, 2018 and 2017, the Estate's investments include shares owned in the CLIF, which invests in the following types of securities:

#### *Equity Securities*

Securities traded on a national securities exchange (or reported on the NASDAQ national market) are stated at the last reported sales price on the day of valuation. To the extent these securities are actively traded, they are categorized in Level 1 of the fair value hierarchy.

#### *Debt Securities*

U.S. government securities are generally valued at the closing price reported in the active market in which the individual security is traded, if available (Level 1 inputs), or yields currently available on comparable securities (Level 2 inputs).

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

Listed asset-backed securities are valued based on quoted market prices from the active market in which the instrument is principally traded and are categorized in Level 2 of the fair value hierarchy. If such quoted prices are not available, the fair value of the security is estimated based on models considering the estimated cash flows and expected yield. Such investments are categorized as Level 2 or Level 3 based on the extent inputs are observable and timely.

Other debt securities are valued at the closing price reported in the active market in which the security is traded, if available. If such information is not available, debt is valued based on yields currently available on comparable securities for issuers with similar credit ratings (Level 2 inputs).

### *Private Equity Funds*

Net asset values (NAV) provided by limited partnership investees are based on the net asset value per share as reported by the investee as a practical expedient. NAV may differ from fair value as otherwise calculated. Such investments, which are measured at NAV per share as a practical expedient to fair value, have not been categorized in the fair value hierarchy table below.

### *(ii) Interest Rate Swap*

The fair value of the Estate's interest rate swap related to its debt obligations is based on a discounted cash flow model with Level 2 inputs, including the value of the relevant market index upon which the swap is based.

### *(j) Use of Estimates*

The preparation of financial statements in conformity with the basis of accounting described in note 1(b) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. The Estate's most significant estimates include actuarial assumptions used to determine pension benefit obligations and interest rate swaps. Actual results may differ from those estimates and assumptions.

### *(k) Asset Retirement Obligation*

Substantially all of the Estate's asset retirement obligations represent estimated costs to remove asbestos within the Estate properties. The following is a reconciliation of the Estate's remaining asset retirement obligation for the years ended June 30, 2018 and 2017 (in thousands):

Balance, June 30, 2016	\$	910
Remediation		(4)
Accretion expense		48
		<hr/>
Balance, June 30, 2017		954
Remediation		(1)
Accretion expense		59
		<hr/>
Balance, June 30, 2018	\$	<u>1,012</u>

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The liability is recorded as a component of advance rents and other liabilities in the statements of net assets – FASB basis.

**(2) Investments and Assets Held under Indenture Agreements**

The following summarizes the Estate's investments as of June 30, 2018 and 2017 (in thousands):

	<b>2018</b>	<b>2017</b>
Investment in Collective Legal Investment Fund	\$ 283,724*	273,060*
Joint ventures	29,426	21,516
Money market funds	199	196
Total investments	\$ 313,349	294,772

\* Amounts exclude \$36,930,000 at June 30, 2018 and \$28,997,000 at June 30, 2017 that are segregated within the CLIF to comply with the requirements of certain debt, line-of-credit and swap agreements. Such amounts have been included in assets held under indenture agreements to reflect the restriction on their use.

The composition of the Estate's investment returns for the years ended June 30, 2018 and 2017 are as follows (in thousands):

	<b>2018</b>	<b>2017</b>
Net realized gain on sales of CLIF investments	\$ 2,505	2,171
Unrealized appreciation in fair value of CLIF investments	18,147	25,083
Dividend and interest income, net	5,794	6,153
Total CLIF income	26,446	33,407
Gain on sales of joint ventures	7,564	636
Share in joint ventures' operating income	249	1,012
Total joint venture income	7,813	1,648
Other income	17	39
Total investment income	\$ 34,276	35,094

**(a) Collective Legal Investment Fund**

The CLIF is a balanced portfolio composed primarily of equity, fixed-income and short-term investment securities. It is intended to be more aggressive than income-oriented portfolios and less aggressive than equity-oriented portfolios. All asset classes, other than alternative investments, must have a readily ascertainable market value and must be readily marketable. The Board's investment policy

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

does allow private investment funds on a limited basis. As of June 30, 2018, 2.9% of the CLIF assets have been invested in this asset class.

The equity portfolio is well diversified to avoid undue exposure to any single economic sector, industry group, or individual security.

Risk, volatility and the possibility of loss in purchasing power are present to some degree in all types of investment vehicles. While high levels of risk are normally avoided, the assumption of risk is warranted and encouraged in order to allow the opportunity to achieve satisfactory long-term results consistent with objectives and fiduciary character of the CLIF. The volatility of returns are monitored and evaluated on a continuing basis.

At June 30, 2018 and 2017, the Estate owned approximately 59.61% and 59.16%, respectively, of the total units in the CLIF. The total investments of the CLIF at fair value as of June 30, 2018 and 2017 are as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Short-term investments	\$ 17,176	14,558
Equities:		
Common stock	248,622	221,869
Exchange-traded funds	63,371	62,590
International equity mutual funds	34,377	33,060
Fixed income:		
U.S. government and agency obligations	41,597	33,420
Corporate and other bonds	73,311	87,876
Asset-backed securities	1,742	1,449
Mutual funds	17,158	23,511
Global tactical asset allocation mutual funds	24,976	24,993
Private equity	15,586	7,249
Total investments in the CLIF	<u>\$ 537,916</u>	<u>510,575</u>

The CLIF's accounting policy is to recognize transfers between levels of the fair value hierarchy on the date of the event or change in circumstances that caused the transfer. There were no transfers into or out of Level 1, Level 2, or Level 3 for the years ended June 30, 2018 or 2017.

## THE ESTATE OF STEPHEN GIRARD, DECEASED

### Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The following table presents the CLIF's fair value hierarchy for assets held in the CLIF measured at fair value on a recurring basis as of June 30, 2018 (in thousands):

	2018 Fair value	Fair value measurements at June 30, 2018 using	
		Level 1	Level 2
Short-term investments	\$ 17,176	17,176	—
Equity securities:			
U.S. common stocks:			
Industrials	33,060	33,060	—
Consumer discretionary	35,127	35,127	—
Consumer staples	13,583	13,583	—
Energy	18,172	18,172	—
Financial	34,578	34,578	—
Materials	10,802	10,802	—
Information technology	59,194	59,194	—
Utilities	3,460	3,460	—
Healthcare	31,492	31,492	—
Telecommunications and other	9,154	9,154	—
Total U.S. common stocks	<u>248,622</u>	<u>248,622</u>	<u>—</u>
Exchange-traded funds:			
S&P 500 Index SPDR	29,562	29,562	—
Select Sector SPDRs	33,809	33,809	—
Total exchange-traded funds	<u>63,371</u>	<u>63,371</u>	<u>—</u>
International equity mutual funds	34,377	34,377	—
Total equity securities	<u>346,370</u>	<u>346,370</u>	<u>—</u>
Fixed income:			
Debt securities issued by the United States			
Treasury and other U.S. government corporations and agencies	40,814	40,650	164
Debt securities issued by states of the United States and political subdivisions of the states	516	—	516
Debt securities issued by foreign governments	267	—	267
Corporate debt securities	73,311	—	73,311
Asset-backed securities	1,362	—	1,362
Residential mortgage-backed securities	380	—	380
Mutual funds	17,158	17,158	—
Total fixed income	<u>133,808</u>	<u>57,808</u>	<u>76,000</u>
Global tactical asset allocation mutual funds	24,976	24,976	—
Total	522,330	<u>446,330</u>	<u>76,000</u>
Private equity funds reported at NAV per share as a practical expedient	15,586		
Total investments in the CLIF	<u>\$ 537,916</u>		

## THE ESTATE OF STEPHEN GIRARD, DECEASED

### Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The following table presents the CLIF's fair value hierarchy for assets held in the CLIF measured at fair value on a recurring basis as of June 30, 2017 (in thousands):

	2017 Fair value	Fair value measurements at June 30, 2017 using	
		Level 1	Level 2
Short-term investments	\$ 14,558	14,558	—
Equity securities:			
U.S. common stocks:			
Industrials	27,086	27,086	—
Consumer discretionary	32,934	32,934	—
Consumer staples	13,859	13,859	—
Energy	12,509	12,509	—
Financial	38,842	38,842	—
Materials	8,207	8,207	—
Information technology	47,019	47,019	—
Utilities	3,202	3,202	—
Healthcare	28,084	28,084	—
Telecommunications and other	10,127	10,127	—
Total U.S. common stocks	<u>221,869</u>	<u>221,869</u>	<u>—</u>
Exchange-traded funds:			
S&P 500 Index SPDR	29,475	29,475	—
Select Sector SPDRs	33,115	33,115	—
Total exchange-traded funds	<u>62,590</u>	<u>62,590</u>	<u>—</u>
International equity mutual funds	<u>33,060</u>	<u>33,060</u>	<u>—</u>
Total equity securities	<u>317,519</u>	<u>317,519</u>	<u>—</u>
Fixed income:			
Debt securities issued by the United States			
Treasury and other U.S. government corporations and agencies	32,822	31,829	993
Debt securities issued by states of the United States and political subdivisions of the states	533	—	533
Debt securities issued by foreign governments	65	—	65
Corporate debt securities	87,876	—	87,876
Asset-backed securities	919	—	919
Residential mortgage-backed securities	438	—	438
Commercial mortgage-backed securities	92	—	92
Mutual funds	23,511	23,511	—
Total fixed income	<u>146,256</u>	<u>55,340</u>	<u>90,916</u>
Global tactical asset allocation mutual funds	<u>24,993</u>	<u>24,993</u>	<u>—</u>
Total	<u>503,326</u> \$	<u>412,410</u>	<u>90,916</u>
Private equity funds reported at NAV per share as a practical expedient	<u>7,249</u>		
Total investments in the CLIF	<u>\$ 510,575</u>		



## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

### (b) Joint Ventures

The Estate has invested in various joint ventures that own diversified real estate assets, including an office building leased as an automotive research facility, student housing, apartment complexes, a parking garage and office/warehouse facilities for lease in several states. The Estate is entitled to preferred cumulative dividends and/or operational cash flow from net operating income. These investments are accounted for on the equity method.

The following table summarizes the Estate's investments in joint ventures as of June 30, 2018 and 2017 (in thousands):

	<u>2018</u>	<u>2017</u>
Joint ventures, beginning balance	\$ 21,516	21,304
Additional investments	13,560	3,661
Proceeds from sales of joint ventures	(9,849)	(1,149)
Cash distributions	(3,384)	(3,948)
Return of capital	(230)	—
Gain on sales	7,564	636
Share in joint ventures	<u>249</u>	<u>1,012</u>
Joint ventures, ending balance	<u>\$ 29,426</u>	<u>21,516</u>

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

**(3) Property, Plant and Equipment**

Property, plant, and equipment of the Estate as of June 30, 2018 and 2017 are as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Real estate operations:		
Land	\$ 27,187	27,187
Buildings and improvements	123,820	123,029
Tenant alterations	4,579	4,138
Equipment	<u>529</u>	<u>516</u>
	156,115	154,870
Accumulated depreciation	<u>(62,235)</u>	<u>(57,663)</u>
	<u>93,880</u>	<u>97,207</u>
Coal operations:		
Equipment	<u>302</u>	<u>295</u>
	302	295
Accumulated depreciation	<u>(262)</u>	<u>(239)</u>
	<u>40</u>	<u>56</u>
Girard College operations:		
Capital assets	62,468	60,447
Equipment	<u>1,933</u>	<u>1,638</u>
	64,401	62,085
Accumulated depreciation	<u>(39,808)</u>	<u>(37,008)</u>
	<u>24,593</u>	<u>25,077</u>
Total property, plant, and equipment, net	<u>\$ 118,513</u>	<u>122,340</u>

Land and other real estate received under the will of Stephen Girard after his death in 1831 have been assigned no value in the accounts of the Estate and represent various properties in Philadelphia, Schuylkill and Columbia counties in Pennsylvania. Subsequent improvements to buildings and real estate have been capitalized and depreciated.

The Estate recorded depreciation expense of \$7,431,000 and \$7,521,000 in 2018 and 2017, respectively.

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

**(4) Retirement Plans**

**(a) Defined Benefit Plans**

Nonunion employees of the Estate and Girard College hired prior to September 1, 2010 and certain union employees participate in the Board of Directors of City Trusts Girard Non-Contributory Retirement Plan (Non-Contributory Plan). Certain other union employees participate in the Board of Directors of City Trusts Contributory Retirement Plan (Contributory Plan). Contributions to the Contributory and Non-Contributory plans (the Plans) provide for the payment of estimated normal cost and amortization of the unfunded prior service liability over a 25-year period.

The Estate recorded a net pension asset of \$662,000 and a net pension liability of \$4,710,000 at June 30, 2018 and 2017, respectively for the Estate's unfunded status. In the statements of net assets – FASB basis, the net pension asset is included as a component of prepaid and other assets while the net pension liability is included as a component of advance rents and other liabilities.

The following presents the projected funded status and accrued cost of the Plans for the year ended June 30, 2018 (in thousands):

	<u>Contributory Plan</u>	<u>Non- Contributory Plan</u>
Projected benefit obligations – June 30	\$ (6,531)	(38,124)
Fair value of plan assets – June 30	<u>6,507</u>	<u>38,810</u>
Funded status	<u>\$ (24)</u>	<u>686</u>
Accrued cost recognized in the Estate's statement of net assets	\$ (24)	686
Accumulated benefit obligation	6,304	36,919
Benefit expense	127	338
Employer contribution	308	1,927
Plan participants' contribution	37	—
Benefits paid	371	1,537
Weighted average assumptions used to determine benefit obligation and net periodic benefit cost:		
Discount rate	4.14 %	4.14 %
Expected long-term return on plan assets	7.75	7.75
Rate of compensation increase	3.00	3.00

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Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The following presents the projected funded status and accrued cost of the Plans for the year ended June 30, 2017 (in thousands):

	<b>Contributory Plan</b>	<b>Non- Contributory Plan</b>
	<u>          </u>	<u>          </u>
Projected benefit obligations – June 30	\$ (6,761)	(39,511)
Fair value of plan assets – June 30	6,068	35,494
Funded status	\$ <u>(693)</u>	<u>(4,017)</u>
Accrued cost recognized in the Estate's statement of net assets	\$ (693)	(4,017)
Accumulated benefit obligation	6,496	38,018
Benefit expense	177	918
Employer contribution	353	1,927
Plan participants' contribution	39	—
Benefits paid	371	1,475
Weighted average assumptions used to determine benefit obligation and net periodic benefit cost:		
Discount rate	3.79 %	3.77 %
Expected long-term return on plan assets	7.75	7.75
Rate of compensation increase	3.00	3.00

The components of net periodic benefit cost for the years ended June 30, 2018 and 2017 are as follows (in thousands):

	<b>2018</b>	<b>2017</b>
	<u>          </u>	<u>          </u>
Amounts recognized in net assets but not yet recognized in net periodic benefit cost:		
Prior service costs	\$ 108	139
Net loss	8,929	12,499
Total amount recognized in net assets	\$ <u>9,037</u>	<u>12,638</u>
Components of net periodic benefit cost:		
Service cost	\$ 1,149	1,106
Interest cost	1,705	1,612
Expected return on plan assets	(3,183)	(2,834)
Amortization of prior service cost	32	32
Recognized actuarial cost	762	1,179
Net periodic benefit cost	\$ <u>465</u>	<u>1,095</u>

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The Estate expects to contribute \$244,000 and \$481,000 to the Contributory and Non-Contributory Plans, respectively, in fiscal year 2019.

The expected benefit payments from the Plans for the next 10 years are as follows (in thousands):

	<u>Contributory Plan</u>	<u>Non- Contributory Plan</u>
2019	\$ 370	1,838
2020	398	1,858
2021	387	1,860
2022	408	1,925
2023	393	1,988
Years 2024–2028	<u>1,816</u>	<u>11,311</u>
	\$ <u><u>3,772</u></u>	<u><u>20,780</u></u>

The Plans' investments were held in the CLIF at June 30, 2018 and 2017.

	<u>June 30, 2018</u>		<u>June 30, 2017</u>	
	<u>CLIF units held</u>	<u>Percentage of CLIF held</u>	<u>CLIF units held</u>	<u>Percentage of CLIF held</u>
Contributory Plan	61,669	1.21 %	61,264	1.18 %
Non-Contributory Plan	366,538	7.17	357,854	6.90

**(b) Defined Contribution Plan**

Girard Estate and Girard College nonunion employees hired after August 31, 2010 participate in the Girard Estate/Girard College Retirement Plan, a 403(b) defined contribution retirement plan. Employees may choose to defer a portion of their compensation in accordance with Internal Revenue Services (IRS) regulations. Employee contributions are immediately fully vested and are not subject to forfeiture for any reason. Eligible participants receive a discretionary annual employer contribution, which is determined each year. The employer contributions for fiscal years 2018 and 2017 were set at 3% of eligible compensation and in the aggregate were \$18,000 and \$22,000, respectively.

**(5) Line of Credit**

In April 2016, the Estate entered into a secured revolving line of credit agreement with a bank, which provides that the Estate may borrow up to \$15,000,000. Amounts outstanding under this line bear interest at the daily LIBOR plus 0.90%. If the average amount of the unused line is greater than 50% of the total available line, an unused fee equal to 0.15% on the average daily amount of the unused portion is due annually. The Estate is required to pledge as collateral certain marketable securities with an adjusted (as defined) market value at least equal to the monthly outstanding balance. Such collateral is held in the CLIF and presented as assets held under indenture agreements in the statements of net assets – FASB basis. In

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

April 2018, the line was renewed by the bank for another year to April 2019 with a mutual option to renew by both parties annually.

In February 2018, the Estate issued a standby letter of credit under the line of credit agreement in the amount of \$5,000,000 for financial obligations related to a commercial lease. The term of the letter is for one year expiring in February 2019. At June 30, 2018 there were no draws against the letter.

In June 2018, the line of credit agreement was amended increasing the borrowing limit to \$25,000,000. The amendment also allows the Estate to draw unsecured advances at its option under the line which bear interest at the daily LIBOR rate plus 1.30%. At June 30, 2018, the Estate had outstanding borrowings of \$11,728,000 under this line of which all were secured.

### **(6) Long-Term Debt**

#### **(a) 1101 Market Street Financing**

In May 2012, an insurance company issued a \$20,000,000, 3.95% fixed rate, 10-year term, 25-year amortization note as a partial refinancing of the fee and leasehold interest in the office building located at 1101 Market Street in Philadelphia, Pennsylvania. Repayments of principal and interest began in July 2012 and are due monthly for 10 years up to and including June 2022. At that time, a significant portion of the principal will remain outstanding and will require refinancing or satisfaction.

#### **(b) Series of 2014 Revenue Refunding Bonds**

On December 1, 2014, The Philadelphia Authority for Industrial Development issued \$59,200,000 of Tax-Exempt Revenue Bonds (Girard Estate Project) Series of 2014 Revenue Refunding Bonds (the 2014 Bonds) with a bank being the sole holder. The proceeds were used to refinance and redeem the Series of 2001 and Series of 2002 Bonds. The loan agreement is a general obligation of the Estate payable from the unrestricted revenue of the Estate.

The bank, in its sole discretion, has the option within 90 days prior to and 90 days after the 10-year anniversary following the bond issuance date to declare the entire principal balance and accrued and unpaid interest of the 2014 Bonds payable in full. If exercised, payment on this call option would be due within 90 days of such written notification from the bank.

In connection with the issuance of the 2014 Bonds, the Estate entered into an interest rate swap contract in order to convert the variable interest rate for the 2014 Bonds to a synthetic fixed rate plus the applicable credit spread. The swap contract has a notional amount of \$59,200,000 with a final maturity of June 1, 2032. The fair value of the rate swap at June 30, 2018 and 2017 was \$20,202,000 and \$24,997,000, respectively.

#### **(c) Debt Covenants**

The Estate has covenanted that it will not lease, sell, or otherwise dispose of all or a part of the project facilities of the facilities leasing projects to a person other than a governmental unit. In the event that the Commonwealth or any other lessee of all or a portion of the 2014 project facilities assigns its rights as lessee to an assignee that is not a governmental unit, the Estate is required to take remedial action (if any) in order to maintain the exclusion of interest on the 2014 Bonds from gross income for federal income tax purposes.

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

The debt covenants under the bond purchase and loan agreement require that the Estate maintain a ratio of market value of unrestricted cash and investments to funded debt equal to or greater than 1.50 as those terms are defined in the agreement. Also, the Estate may not issue or incur any additional general obligation indebtedness without the prior written consent of the swap counterparty, which consent will not be unreasonably withheld.

Under the Collateral Pledge and Security Agreement to the 2014 swap master agreement, the Estate is required to pledge as collateral certain marketable securities with an adjusted (as defined) market value equal to the monthly net fair value loss of the Estate’s rate swap. Such collateral is held in the CLIF and presented as assets held under indenture agreements in the statements of net assets – FASB basis. In addition, the counterparty has a priority secured position, in the event of default, against the Estate’s marketable securities.

The Estate was in compliance with the Bond covenant, swap agreement, line-of-credit agreement and mortgage note as of June 30, 2018 and 2017.

Long-term debt consists of the following at June 30, 2018 and 2017:

	<u>2018</u>		<u>2017</u>	
	<u>Principal</u>	<u>Unamortized issuance costs</u>	<u>Principal</u>	<u>Unamortized issuance costs</u>
	(In thousands)			
2014 Bonds, interest paid monthly, variable rate swapped to a fixed rate of 4.9035%, no principal payments until \$23,200,000 in November 2031 and \$36,000,000 in June 2032. The loan agreement is a general obligation of the Estate.	\$ 59,200	242	\$ 59,200	259
Mortgage payable, 3.95% fixed rate note, 10-year term to June 2022, 25-year amortization	<u>16,822</u>	<u>—</u>	<u>17,405</u>	<u>—</u>
	<u>\$ 76,022</u>	<u>242</u>	<u>76,605</u>	<u>259</u>

**THE ESTATE OF STEPHEN GIRARD, DECEASED**

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

Maturities of the long-term debt outstanding are as follows (in thousands):

Year ending June 30:	
2019	\$ 607
2020	631
2021	656
2022	14,928
2023	—
Thereafter	<u>59,200</u>
	<u>\$ 76,022</u>

**(7) Interest Rate Swap**

The following is a summary of the Estate’s interest rate swap agreement (in thousands):

Series	Effective date	Notional amount	Estate pays	Estate receives	Expiration date
2014 Bonds	12/01/2014	\$ 59,200	4.9035% plus 69% of 30-day LIBOR	69% of 30-day LIBOR	6/1/2032

The fair value of the interest rates swap is recorded in the financial statements as follows (in thousands):

	Statement of Net Assets classification	Location of gain (loss)	Fair value 2018	Fair value 2017	Gain 2018	Gain 2017
Interest rate swap agreement	Interest rate swap liability	Unrealized loss on interest rate swaps	\$ 20,202	24,997	4,795	7,188

The following table presents the fair value hierarchy classification of the Estate’s swap obligations as of June 30, 2018 with a comparative total for 2017 (in thousands):

	Fair value 2018	Fair value measurements at June 30, 2018 using			Fair value 2017
		Level 1	Level 2	Level 3	
Financial liabilities:					
Interest rate swap obligation	\$ 20,202	—	20,202	—	24,997



## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

### (8) Real Estate Leases

Tenant leases have various expiration dates ranging through fiscal year 2036. Minimum rentals on noncancelable operating leases at June 30, 2018, which represent future income to the Estate, are as follows (in thousands):

2019	\$	12,423
2020		8,859
2021		8,210
2022		8,083
2023		9,931
Thereafter		<u>184,386</u>
	\$	<u>231,892</u>

In September 2016, the largest tenant in the Estate's 1101 Market Street office building in Philadelphia announced it would be relocating when its lease expires in September 2018. The tenant subsequently advised the Estate that it expects to remain in holdover status until December 31, 2018. The tenant occupied approximately 365,000 square feet of office space representing 55% of the combined retail and office components of the building. Anticipating the announcement, in July 2016, the Estate retained the services of an international commercial real estate brokerage firm to assist it in the repositioning strategy and lease-up of the building in advance of an anticipated fiscal 2019 vacancy.

In December 2017, the Estate entered into a long term lease agreement with a new tenant in its 1101 Market Street office building. The new lease is effective January 1, 2019 with rent and expected occupancy commencing during the first quarter of fiscal 2020 for approximately 238,000 square feet of office space. The tenant has also contractually committed to lease approximately 122,000 square feet of additional office space beginning on July 1, 2025. The lease for all 360,000 square feet runs until August 31, 2035. The lease contains renewal provisions.

In June 2007, the Estate entered into a long-term ground lease with a lessee, in the form of two leases, for the land and existing buildings located in the City of Philadelphia, between Market and Chestnut Streets and between 11th and 12th Streets and received an up-front payment of \$90,000,000. In addition, the Estate will receive basic net rent, for each lease, of \$1 per year.

The leases are triple net leases with all income, expenses, taxes and liabilities transferring to the lessee for a term of 75 years. At the lessee's option, the lease term can be extended for an additional term of 75 years for the then current market rate to be determined by binding arbitration in either the 50th, 60th, or 74th year of the lease. Title to the property remains with the Estate and, as a result, the lease is accounted for as an operating lease. The \$90,000,000 up-front payment was recorded as unearned rental income and is included in advance rents and other liabilities in the statements of net assets – FASB basis. The unamortized balances at June 30, 2018 and 2017 were \$76,737,000 and \$77,937,000, respectively. The lessee has been granted the right to perform property improvements up to and including the demolishing of current structures and the development of new properties. Title to new properties and improvements passes to the Estate at the end of the lease term. The leases do not contain bargain purchase options. In July 2008, the leases were assigned by the lessee, with the Estate's consent, to a third party. In

## THE ESTATE OF STEPHEN GIRARD, DECEASED

Notes to Financial Statements – FASB Basis

June 30, 2018 and 2017

September 2014, the ground lease covering the land and existing buildings fronting on Market, 11th and Chestnut Streets was divided into three separate ground leases, each of which was then assigned, with the Estate's consent, to an affiliate of the then-existing ground lessee.

### **(9) Tax Status**

The City of Philadelphia, Trustee Under the Will of Stephen Girard, Deceased, Acting by the Board of Directors of City Trusts, statutory agent for the City of Philadelphia, has been determined to be an agency of the Commonwealth of Pennsylvania and, as such, is exempt from federal income taxes.

U.S. generally accepted accounting principles require management to evaluate income tax positions taken by the Estate and recognize a tax liability (or asset) if the Estate has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken by the Estate and has concluded that, as of June 30, 2018 and 2017, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Estate is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

### **(10) Commitments and Contingencies**

The Estate is party to various claims and legal proceedings that arise in the normal course of business. Management, after consultation with legal counsel, does not believe that the resolution of these matters will have a material adverse effect on the Estate's financial condition or results of operations.

### **(11) Related-Party Transactions**

The Estate has a written conflict of interest policy that requires, among other things, that no member of the Board can participate in any decision in which he or she (or an immediate family member) has a material financial interest. When such relationships exist, measures are taken to mitigate any actual or perceived conflict, including requiring that such transactions be conducted at arm's length, for good and sufficient consideration, based on terms that are fair and reasonable and for the benefit of the Estate, and are in accordance with applicable conflict of interest laws.

### **(12) Subsequent Events**

In connection with the preparation of the financial statements, the Estate evaluated subsequent events after the balance sheet date of June 30, 2018 through October 26, 2018, which was the date the financial statements were issued. No items were identified that required additional disclosure.